



# Neptune

The Global NVOCC and  
LCL Cargo Network

an *RW* network

## THE ANCHOR

# A NEPTUNE CARGO NETWORK EXCLUSIVE NEWSLETTER

*148* Seafreight Professionals and  
Consolidators in *63* Countries

2<sup>ND</sup> EDITION



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## MESSAGE FROM THE DIRECTOR

Dear Neptune members and friends,

Thank you for your continuous support in Neptune Cargo Network and allow me to welcome you to the 2<sup>nd</sup> edition of The Anchor, the networks exclusive newsletter.

We're proud to present the latest developments, network updates and achievements of our network for the past 6 months including our successful kick-off meeting which was held at Shangri-La Bangkok, Thailand on March 7 to 10, 2017, the events & exhibitions the network has attended and the newest members of our network.

In here, we also identify our Neptune members that are Pure and Neutral Consolidators or those serving forwarders exclusively.

I'd also like to take this opportunity to invite you all to our 2nd Annual Meeting that will take place in Hyatt on the Bund Hotel in Shanghai, China on February 26 to March 1, 2018. Since we have started successfully, we assure you that we will again live up to our promise of hosting a worthwhile event for our Neptune members and for every sea freight consolidators from across the globe, that would participate.

Expect more fun, exciting and fruitful experience in this 4-day conference as we will be having new activities that will be held in the middle of the world renowned metropolis, Shanghai, China.

I hope to see you in Shanghai!

Best regards,

**Christian Raeuber**  
Director & co-founder  
Neptune Cargo Network



NEUTRAL NVOCC  
SET-UP PARTNER

# NEPTUNE KICK-OFF MEETING POST EVENT SUMMARY

**AROUND 150 SEA FREIGHT FORWARDERS AND CONSOLIDATORS ATTENDED!  
SHANGRI-LA HOTEL BANGKOK, THAILAND | MARCH 7 - 10, 2017**

Neptune Cargo Network, the world's first NVOCC and LCL cargo network, successfully held its Kick-off Meeting last March 07 - 10, 2017 at Shangri-La Bangkok, Thailand that was attended by around 150 sea freight professionals and consolidators representing 50 countries worldwide.

The recently held 4-day conference was a good start for the network. Members of the network were able to finally meet each other for the first time. The program was designed to include face-to-face meetings, group outing and various other networking opportunities to build relationships with network members worldwide.

## WELCOME COCKTAIL ICE BREAKER

Network members showed up at the welcome cocktail reception, and at exactly 6 PM, it was a nice occasion to break the ice a little before our formal introduction day started the day after.



**Photo 1:** Luong Vu Lam and Luong The Vinh (VVMV JSC)

**Photo 2:** Salaheddine Rikaoui (Fourways) and Frank Francisca Pauwels (Panda Logistics Ltd)

**Photo 3:** Cecilia Amioka (PlusCargo International), Alessandro Torti (GCS S.R.L.) and Soraya Magdanelo (PlusCargo International)

## NETWORK INTRODUCTION KEYNOTE

by Nils Walle, Industry Keynote by Mark Millar and Face to Face Meetings

In the morning of the formal network introduction, Nils took the chance to explain how Neptune Cargo Network concept came about, how it is managed and he was able to invite VIP members from all continents of the world to introduce themselves to the membership pool. Presenting companies were Cardinal Maritime, IFS, Famous Pacific Shipping Pty Ltd and LCL Logistix Ltd who introduced their companies. We also took the chance to invite Mark Millar who gave his keynote about his industry outlook on the Sea freight industry.



**Photo 1:** Neptune Directors and Sponsors led the ribbon cutting on March 08, 2017. (L-R) Christian Raeuber (Neptune Cargo Network), Beau Bryant (CT Freight), Andy Chan (CYTS-Spirit), Andrew Smithurst (Cardinal Maritime Ltd), Frieder Steinwarder (WCL), Reynir Gislason (IFS Peru), Thierry Petit (TFS Overseas) and Nils Walle (Neptune Cargo Network)

**Photo 2:** Mark Millar, one of the most renowned speakers in the forwarding industry, shares his insight about NVOCC and LCL consolidation.

**Photo 3:** Leon Chuh (Shanghai Yu Zhou Int'l Logistics Co., Ltd) and Armagan Aksu (One Uluslararası Tasimacilik Ve Dis Ticaret A. S)



**Photo 1:** Musarat Izhar (Sippi Logistics Inc) and Vivian Castelino (Frontline Logistics)

**Photo 2:** Daniel Florentino (Royal Cargo Inc), Khoa Vinh Nguyen (Eclipse Transport Logistics Company Ltd), Frank Francisca Pauwels (Panda Logistics Ltd), Mark Millar, Beau Bryant (CT Freight)

**Photo 3:** Paul Ciminelli (Lyman Container Line), Ravindranath Menon (LCL Logistix (India) Pvt. Ltd), Padma Kumar (LCL Logistix (Kenya) Ltd), and Sam Aparo (Famous Pacific Shipping (Vic) Pty Ltd)

## NEPTUNE GROUP OUTING

The third day of the conference was nice and casual as we explored the city of Bangkok in the morning where we visited the Grand Palace. During this time the security at the temple was more heightened after the recent death of the Thailand's King, as many locals and tourists visited to pay their respects.



**Photo 1:** Some delegates had their group picture around the Grand Place Temple.

**Photo 2:** A beautiful view of the city while cruising the Chao Phraya River.

**Photo 3:** Abdelhamid El-Malataway (Dispatch Global Logistics) and Alessandro Torti (GCS S.R.L.)

It was nice to meet everyone in the outdoors for a chance, a refreshing day to hang out and get to know each other better outside of the typical working environment.

In the evening, we decided to have a sunset cocktail session along the Chao Praya River, which was the river along our official conference Hotel Shangri-la. The cruise allowed us to explore the waterways of Bangkok and have a glimpse of Thailand's beautiful capital city from the water.

## LAST DAY - FACE TO FACE DAY

The entire last day of the event was scheduled to accommodate the high-in-demand Face-to-Face meetings for delegates to get to know each other better. We are honored to have started this wonderful journey with you. It is our challenge to grow Neptune to a more complete network by next year. With the encouragement of our delegates we look forward to a continued success. We would like to thank all supporters of the network for making Neptune an instant success. At Neptune Cargo Network, we will continue to pursue our goal to being the choice network for sea freight consolidators & professionals worldwide.



**Photo 1:** U.S. Vedha Rathinam (Hi-Line Shipping Services Pvt Ltd) and Cindy Boh (Astro Pacific Pte Ltd)

**Photo 2:** Tian Xiang Leong (Star Concord Pte Ltd), and Troy Cowen (NVO Consolidators Canada Ltd)

**Photo 3:** Khurram Ali Khan (Seagull Shipping & Logistics (Pvt) Ltd), and Frieder Steinwarder (WCL)

# NEWEST MEMBERS TO THE NETWORK



After the Neptune Kick-off Meeting which was held at Shangri-La Bangkok Hotel, Thailand on March 7 to 10, 2017, 48 sea freight consolidators have recently signed up to be part of Neptune Cargo Network as of November 2017. Let's welcome the newest members of the network!



COMPANY	COUNTRY
Abdul Aziz Savul & Co.	Pakistan
Abetrans Logistics Israel	Israel
Ariva Logistics (LTEE)	Mauritius
Benchmark Logistics Int'l Pvt. Ltd.	Sri Lanka
Cardinal Maritime.ie	Ireland
Cargo Consolidators India Pvt. Ltd.	India
Central Cargo s.r.l	Italy
CMA CGM Logistics Russia	Russia
Cyprus Global Logistics	Cyprus
Dolphin Logistics Co. Ltd.	Taiwan
Door To Door Express kft	Hungary
DMC Universal Logistics Co. W.L.L.	Kuwait
Easylink	Madagascar
Excess International	France
F2 Global Logistics, Inc.	Philippines
Fast Freight Spain S.L.	Spain
FPS Famous Pacific Shipping BV	Netherlands
Freight Maters Integrated Services LLC	Oman
Freightbridge Logistics Pvt. Ltd.	India
FTGV Transport Logistics Cargo	Mexico
Kalgin Global Logistics	Australia
Kalgin Global Logistics NZ Ltd.	New Zealand
KSP Shipping & Logistics	Nigeria
MAS Global Express and Logistics	Nigeria

COMPANY	COUNTRY
Mendz Freight Forwarding Corp.	Philippines
MP Consol (S) Pte Ltd.	Singapore
N-Box Shipping (Myanmar) Co. Ltd.	Myanmar
New Idea Logistics Pvt. Ltd.	India
NMC Bangladesh Ltd.	Bangladesh
NVO Consolidation GmbH	Germany
Oriental Logistics Group Ltd.	Hong Kong
PFC Nordic Oy	Finland
Prime Logistics W.L.L.	Qatar
PT. Bina Global Transport	Indonesia
Royal Shipping Services Ltd.	Bangladesh
Sanco Trans Limited	India
SBN Consolidations	Bulgaria
Shanghai Vast International Co. Ltd.	China
U.S. Group Consolidators Pte. Ltd.	Singapore
United Logistics Company	Kuwait
Universal Cargo S.A.	Ecuador
Vini Container Lines Pvt. Ltd.	India
World Transport Overseas , Adriatic d.o.o.	Croatia
World Transport Overseas Bulgaria Ltd.	Bulgaria
World Transport Overseas d.o.o	Slovenia
World Transport Overseas Serbia d.o.o	Serbia
Worldlink Cargo Services Sdn Bhd	Malaysia
ZHL Logistics Co. Ltd.	China

# NEPTUNE NEUTRAL SEAFREIGHT CONSOLIDATORS

Neptune Cargo Network profiles the neutral consolidators in the network or those serving forwarders exclusively (wholesale). Currently, we have 38 Neutral Consolidators in Madagascar, Singapore, United Arab Emirates, Qatar, Hong Kong, United Kingdom, South Africa, Ireland, India, Vietnam, Egypt, Netherlands, Italy, Philippines, China, Canada, Indonesia, France, United States of America, Oman, Myanmar, Bangladesh and Germany.

 APPLE SHIPPING	<b>Apple Shipping &amp; Freight (W.L.L)</b> Doha, Qatar	 MP CONSOL	<b>MP Consol (S) Pte Ltd.</b> Singapore, Singapore
 APPLE SHIPPING	<b>Apple Shipping LLC</b> Dubai, UAE		<b>Multifreight Consolidator System Inc.</b> Manila, Philippines
	<b>ASL Madagascar</b> Antananarivo, Madagascar		<b>N-Box Shipping (Myanmar) Co. Ltd.</b> Yangon, Myanmar
	<b>Astro Pacific Pte Ltd</b> Singapore, Singapore		<b>Netrise Logistics (Ningbo) Co., Ltd.</b> Ningbo, China
	<b>Cardinal Maritime Ltd.</b> Manchester, United Kingdom		<b>New Idea Logistics Pvt. Ltd.</b> Chennai, India
	<b>Cardinal Maritime SA Pty Ltd.</b> Durban, South Africa		<b>NMC Bangladesh Ltd.</b> Dhaka, Bangladesh
	<b>Cardinal Maritime.ie</b> Dublin, Ireland		<b>NVO Consolidation GmbH</b> Hamburg, Germany
	<b>Cargo Consol India Pvt. Ltd.</b> Chennai, India		<b>PT. TVL Global Logistics</b> Jakarta, Indonesia
	<b>Cargo Consolidators India Pvt. Ltd.</b> Mumbai, India		<b>Royal Shipping Services Ltd.</b> Dhaka, Bangladesh
	<b>Eclipse Logistics Co. Ltd.</b> Ho Chi Minh, Vietnam		<b>SBN Consolidations</b> Sofia, Bulgaria
	<b>Egyptian Freight Services</b> Alexandria, Egypt		<b>Shanghai Vast International Co. Ltd.</b> Shanghai, China
	<b>FPS Famous Pacific Shipping BV</b> Rotterdam, Netherlands		<b>Shenzhen Xunlaitong Int'l Shipping Agency Co. Ltd</b> Shenzhen, China
	<b>Freightbridge Logistics Pvt. Ltd.</b> New Delhi, India		<b>Sippi Logistics</b> Inglewood, CA, USA
	<b>FTGV Transport Logistics Cargo</b> Mexico City, Mexico		<b>Star Concord Pte Ltd.</b> Singapore, Singapore
	<b>GCS S.R.L.</b> Milan, Italy		<b>TFS Overseas</b> Le Havre, France
	<b>KO Consolidators</b> Chennai, India		<b>U.S. Group Consolidators Pte. Ltd.</b> Singapore, Singapore
	<b>Maltacourt (Canada) Ltd.</b> Ontario, Canada		<b>Vinalink Hanoi</b> Hanoi, Vietnam
	<b>Master Consol Line</b> Dubai, UAE		<b>WCL - Worldwide Consultants in Logistics</b> Hamburg, Germany
	<b>Mendzs Freight Forwarding Corp.</b> Manila, Philippines		<b>Worldwide Logistics &amp; Shipping LLC</b> Salalah, Oman

# A NEPTUNE EXCLUSIVE STUDY: HOW WILL PORTS COPE?

More and larger vessels coming on stream will result in additional excess capacity, which risks driving freight rates down even further, challenging the financial future of several shipping lines. However, the cascading effect will result in medium size vessels being deployed in smaller trades, with the overall result that even the smaller ports will be expected to accommodate bigger ships.

Container shipping is a capital intensive sector and out of all the fixed assets, the Port is the most fixed of all - the ships can go elsewhere, but the port is stuck where it is - with expansion quite often limited by landside and or waterside constraints. Investing in longer docks, deeper ports, larger container cranes, and the infrastructure needed to store and ship containers in and out of the port can easily run into billions of dollars, not easy to justify at a time of global economic uncertainty.

The big and the brave will make the necessary investments to expand their port infrastructure and capabilities in order to accommodate the largest vessels, but the resulting development of a small number of 'Super Ports' around the world that can accommodate the mega vessels will result in a two-tier system. We envisage the development of hub-and-spoke business models, whereby large volumes of containers are unloaded at the 'Super Ports' for onward shipment in lower capacity vessels for delivery to smaller ports.

The first build of the new 24,000 TEU vessels will be complete in 2016/17, but which ports will be ready for such huge vessels? Only a handful of ports in Europe or even in the Far East will be able to take the new 24,000 TEU ships, and if these ships cannot enter the leading ports, then few more, if any more, will likely be built.

# NEPTUNE EXHIBITS AT JCTRANS EVENT

Our recent exhibition booth at the Global Freight Forwarders Conference in Pattaya, Thailand was fruitful! We have met more than 30 new interested consolidators to be part of our network and immediately signed up 3 new members, which brings us to 11 new members since our launch.

The 3-day conference was represented by our Network Administrator Carina Cosejo - Dator who has met several sea freight forwarders and consolidators during the event including Oriental Logistics Group Ltd (Hong Kong), PT Dewata Freight International (Indonesia), Fast Freight (Spain), Pars Sea Passage Shipping Co (Iran), C.S & N Shipping Co. Ltd (Thailand), Conturk Shipping (Turkey), Nativ Cargo Ltd (Israel), Global Destination Forwarding (New Zealand), KITO (Tianjin) Logistics Co. Ltd (China), Shenzhen Glory International Logistics Co. Ltd (China), Boss Continental (Spain), Apec Shipping Co. Ltd (China), King-E Logistics Co. Ltd (China), Shenzhen Hai Yuan International Logistics Co., Ltd (China), Stad Logistik (Philippines), Qingdao Prosail Logistics Co., Ltd (China), Fast Freight (Romania), Ningbo Three Shipping International Trans Agency Co., Ltd (China), Chongqing Kingsu International Freight Co., Ltd (China), Shanghai Speedy International Logistics Co., Ltd (China), Enterprise Transport International Co., Ltd.(Thailand), Millennium Logistics Pvt. Ltd. (India), Uniq Trans Logistics SDN BHD (Malaysia), Smart - Trans Logistics Ltd (Hong Kong), Colin Global Services Co., Ltd (China), Times Cargo Logistic Co., Ltd. (Vietnam), NYS Shipping & Forwarding SDN BHD (Malaysia), Heros International Logistics (China), True Logistics Co., Ltd. (Thailand), Shantou Topfan Shipping Agency Co., Ltd. (China), Shanghai Sincere Supply Chain Management Co., Ltd (China), and Red Wolf Global (Thailand).

This is one of the network's effort to globally promote the network and its members by attending global logistics events and exhibition all over the world. By attending this events, we're able to distribute our Network Agency List to forwarders who have visited our booth.

**NEPTUNE CARGO NETWORK MEET SEVERAL SEA FREIGHT CONSOLIDATORS IN JCTRANS EVENT!**





# NEPTUNE 2ND ANNUAL PARTNERSHIP MEETING



Allow me to invite you all to our 2nd Annual Meeting that will take place in Hyatt on the Bund Hotel in Shanghai, China on February 29 to March 1, 2018. Since we have started successfully, we assure you that we will again live up to our promise of hosting a worthwhile event for our Neptune members and for every sea freight consolidators from across the globe, that would participate.

I hope that this annual event will spark and further strengthen the comradeship and relationship of all the attendees. This yearly event aims to bridge all of our members and every consolidators out there to form a wider and bigger family of sea freight forwarders and consolidators in every corner of the globe by developing new business ventures together.

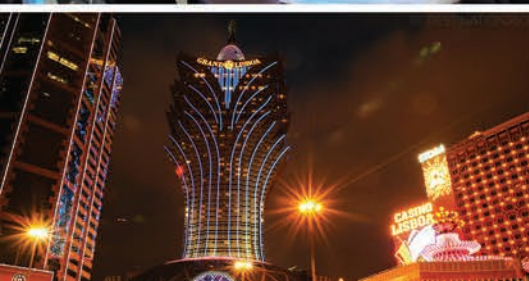
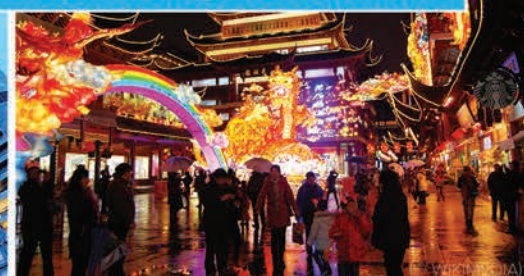
*Expect more fun, exciting and fruitful experience in this 4-day conference as we will be having new activities that will be held in the middle of the world renowned metropolis, Shanghai, China.*



## NEPTUNE 2ND ANNUAL PARTNERSHIP MEETING

FEBRUARY 26 TO MARCH 1, 2018 | HYATT ON THE BUND HOTEL SHANGHAI, CHINA

[www.neptunecargonetwork.com/shanghai](http://www.neptunecargonetwork.com/shanghai) | [shanghai@neptunecargonetwork.com](mailto:shanghai@neptunecargonetwork.com)



# NEPTUNE'S NEUTRAL NVOCC SET-UP PARTNER



## About Worldwide Consultants in Logistics (Hamburg, Germany)

Worldwide Consultants in Logistics, represented by Mr. Hans-Jürgen Willam and Dr. Wolfgang Draeger, have proven our competence and very special knowledge for advising, assisting and managing a NVOCC organization for logistics service providers in respect of a professional NVOCC setup, registration and/or restructuring, creation of NVOCC cargo documents, contracts and operational procedures and implementation based on a detailed project/action plan.

WCL have advised, managed and/or assisted the restructuring of internal work flows/processes of medium size and large logistics service providers under consideration of their NVOCC requirements successfully.

WCL is ready to check the current status of the NVOCC setup of your company, propose improvements of shortcomings and execute/assist changes if so requested.

WCL offers a blue print of professional NVOCC documentation, which has been worked out together and confirmed by maritime lawyers in the USA, Europe and Asia and has been endorsed by a large global insurance broker as well.

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**Frieder Steinwarder**  
Partner  
[fs@wcl.de](mailto:fs@wcl.de)



# ANSAHDYS SHIPPING LOGISTICS CO. LTD., YOUR LOGISTICS PARTNER IN GHANA!

Ansahdys Shipping Logistics Company Limited is a freight forwarding Service Company with over 13 years' experience in the clearing and forwarding industry. With offices located in Accra, Tema and Tarkoradi, we boast and pride ourselves with having competent and efficient structures and working procedures meant not only to drive your clearing and forwarding needs but also to reduce your clearing and forwarding cost. Amongst our greatest strength is our time built and maintained relationships with Government agencies including the Customs Services.

## OUR RANGE OF SERVICES INCLUDES,

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- AOG/ Aircraft Parts/ Ship Spares
- Haulage/ Transportation
- Door to Door Services
- Ocean Freight / Air Freight
- Project Cargo
- Warehousing and Ex- warehousing
- Custom Clearance/ Customs Brokerage
- Other logistics services
- Logistics consultation
- LCL shipments

Ansahdys shipping logistics just joined the Neptune network which is also another great opportunity for us to expand our business. It will be our pleasure to build this new relationship with you.

Website: [www.ansahdys.com](http://www.ansahdys.com)

Email: [maxwell@ansahdys.com](mailto:maxwell@ansahdys.com)

[salestema@ansahdys.com](mailto:salestema@ansahdys.com)

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233-0244534869



## LCL LOGISTIX (INDIA) PVT. LTD FEATURED AS THE BEST PLACE TO WORK FOR

One of our NEPTUNE members, LCL LOGISTIX (INDIA) PVT. LTD. has been featured as the Best Place to Work for in a international busines magazine for the top management.



**LCL LOGISTIX  
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*A leader in the landscape of Logistics Industry,*

**LCL LOGISTIX**  
houses unique employee  
centric policies to achieve  
sustainable growth



**Unnikrishnan Nair**  
Managing Director & CEO, LCL Logistix

# THE GLOBAL NVOCC AND LCL CARGO NETWORK



*Neptune*

The Global NVOCC and  
LCL Cargo Network

an *RW* network

An **RWSOLUTIONS** Services

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